



Women Entrepreneurship Development Program

On the Occasion of International Women's Day 08th

March 2020

The objective of the One-Day Women Entrepreneurship Development Program specifically designed for MBA female students is to equip them with the knowledge, skills, and mindset required excelling as women entrepreneurs in the business world. The program aims to address the unique challenges and opportunities that MBA female students may encounter in their entrepreneurial endeavors.

The specific objectives of the program:

- **Empowering MBA Female Students:** Empowering MBA female students to recognize their entrepreneurial potential and providing them with the tools and resources necessary to pursue their entrepreneurial aspirations. The program aims to build confidence, self-belief, and a strong entrepreneurial mindset among participants.
- **Cultivating Leadership and Management Skills:** Developing leadership and management skills specifically tailored for MBA female students aspiring to become women entrepreneurs. The program focuses on enhancing their abilities to lead teams, make strategic decisions, manage resources, and navigate the challenges of entrepreneurship.
- **Promoting Gender-Inclusive Entrepreneurship:** Addressing the unique challenges and opportunities faced by MBA female students in entrepreneurship, including gender bias, access to networks, funding, and resources. The program aims to foster a supportive and inclusive environment that empowers women to overcome these challenges and leverage their strengths.
- **Encouraging Innovation and Creativity:** Nurturing innovative thinking and creativity among MBA female students. The program aims to inspire them to think outside the box, identify market gaps, and develop innovative business models, products, or services that meet the needs of their target customers.
- **Inspiring Success Stories:** Showcasing the success stories of accomplished women entrepreneurs who have made a significant impact in their respective industries. These stories serve as a source of inspiration and motivation for MBA female students, encouraging them to pursue their entrepreneurial dreams.



By achieving these objectives, the One-Day Women Entrepreneurship Development Program for MBA Female Students aims to empower and equip them with the necessary skills, knowledge, and networks to excel as women entrepreneurs in the competitive business landscape. The program aims to bridge the gender gap in entrepreneurship, promote gender diversity, and encourage more women to take on leadership roles in the business world.

Outcomes:

1. **Enhanced Entrepreneurial Knowledge:** Participants gained a deeper understanding of key concepts and principles related to entrepreneurship, business planning, financial management, marketing strategies, and operations. They acquired the knowledge necessary to start and manage a successful business.
2. **Strengthened Leadership and Management Skills:** Participants developed leadership and management skills specifically tailored for women entrepreneurs in the context of their MBA education. They enhanced their abilities to lead teams, make strategic decisions, manage resources, and navigate the challenges of entrepreneurship.
3. **Cultivated Entrepreneurial Mindset:** The program nurtures an entrepreneurial mindset among participants, characterized by resilience, adaptability, creativity, and a growth-oriented attitude. Participants developed the confidence to take risks, embrace innovation, and persist in the face of challenges.
4. **Inspirational Role Models:** Exposures to success stories and experiences of accomplished women entrepreneurs inspires participants and provides them with role models to emulate. These stories highlighted the diverse paths to success, challenges overcome, and the impact of women entrepreneurs in various industries.
5. **Increased Confidence and Self-Belief:** Through the program, participants build confidence in their abilities as women entrepreneurs. They developed a strong belief in their skills, ideas, and potential to create successful ventures.
6. **Business Idea Development:** The program facilitates the development and refinement of business ideas among participants. They learned to identify market opportunities, conduct feasibility studies, and develop viable business models.





One day program was conducted on "Women Entrepreneurship Development Program" for female MBA students by renowned Speaker Dr. Kirti gulati from Pune on 08th January 2020. The basic aim and objectives behind this workshop was to cultivate and nurture an entrepreneurial mindset and skill set among female MBA students. To encourage female students to think creatively, identify opportunities, and develop innovative solutions to problems. To equipping students with the practical skills required to establish and manage a successful business.

Dr. Kirti gulati had expressed her views in such a manner due to which our students were very much happy and learnt a lot about how to develop an entrepreneurial mindset and entrepreneurial thinking. She also shares her experience with the female students about how she started her business and how she tackled business related problems and she also share tips how to increase self-confidence and how to develop positive thinking.

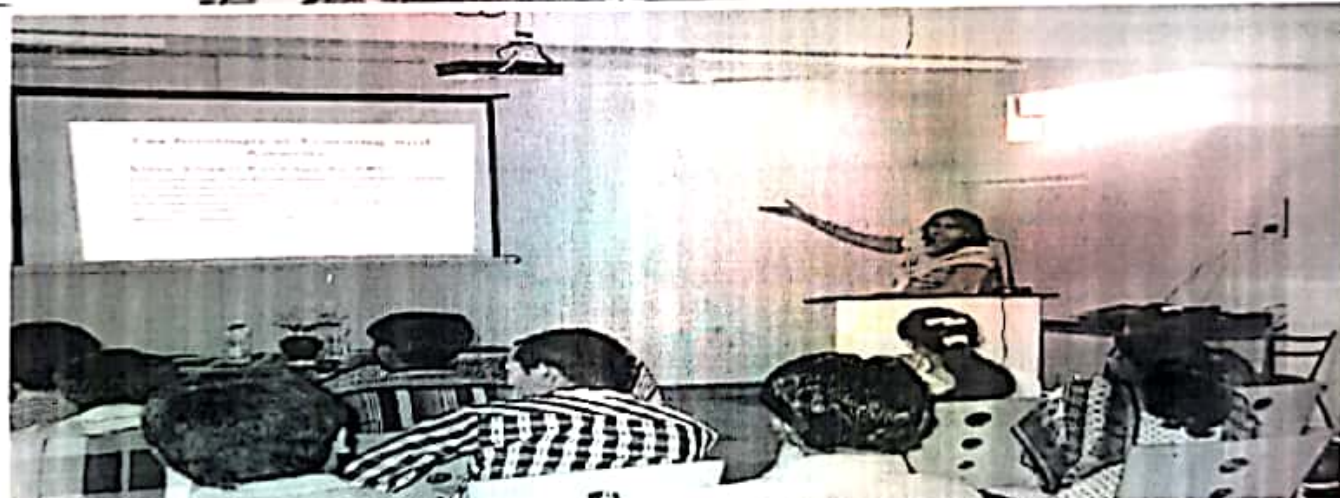
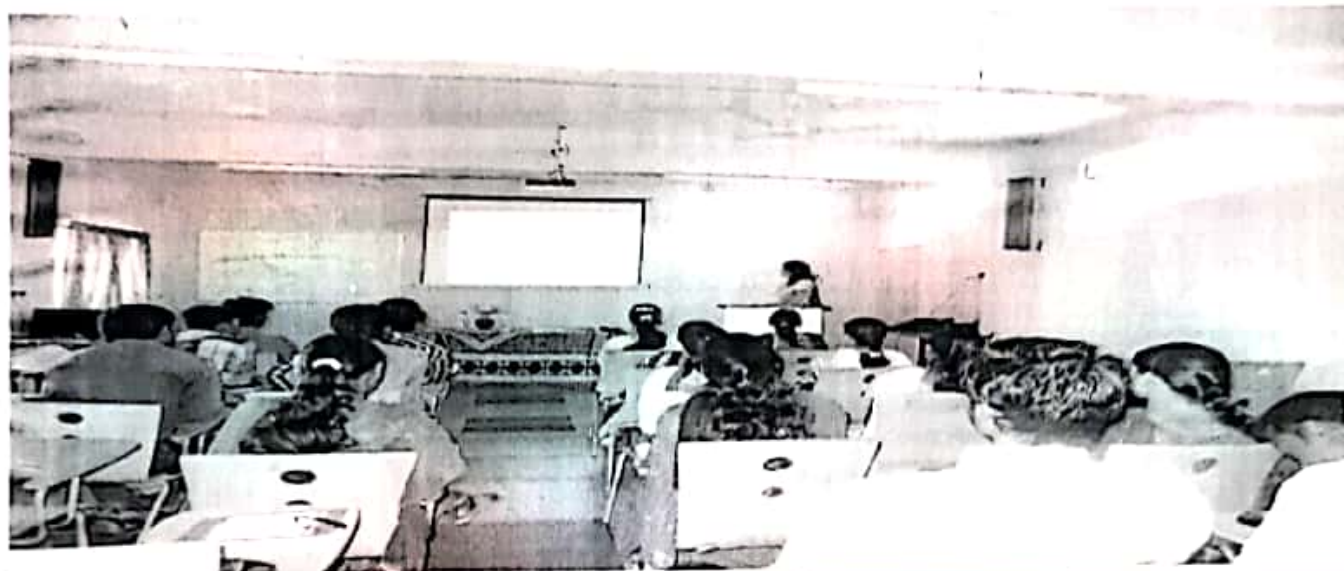


DIRECTOR

**AES's Institute of Management &
Business Administration, Akole**



Dr. Kirti gulati the Entrepreneur interacting with the Students

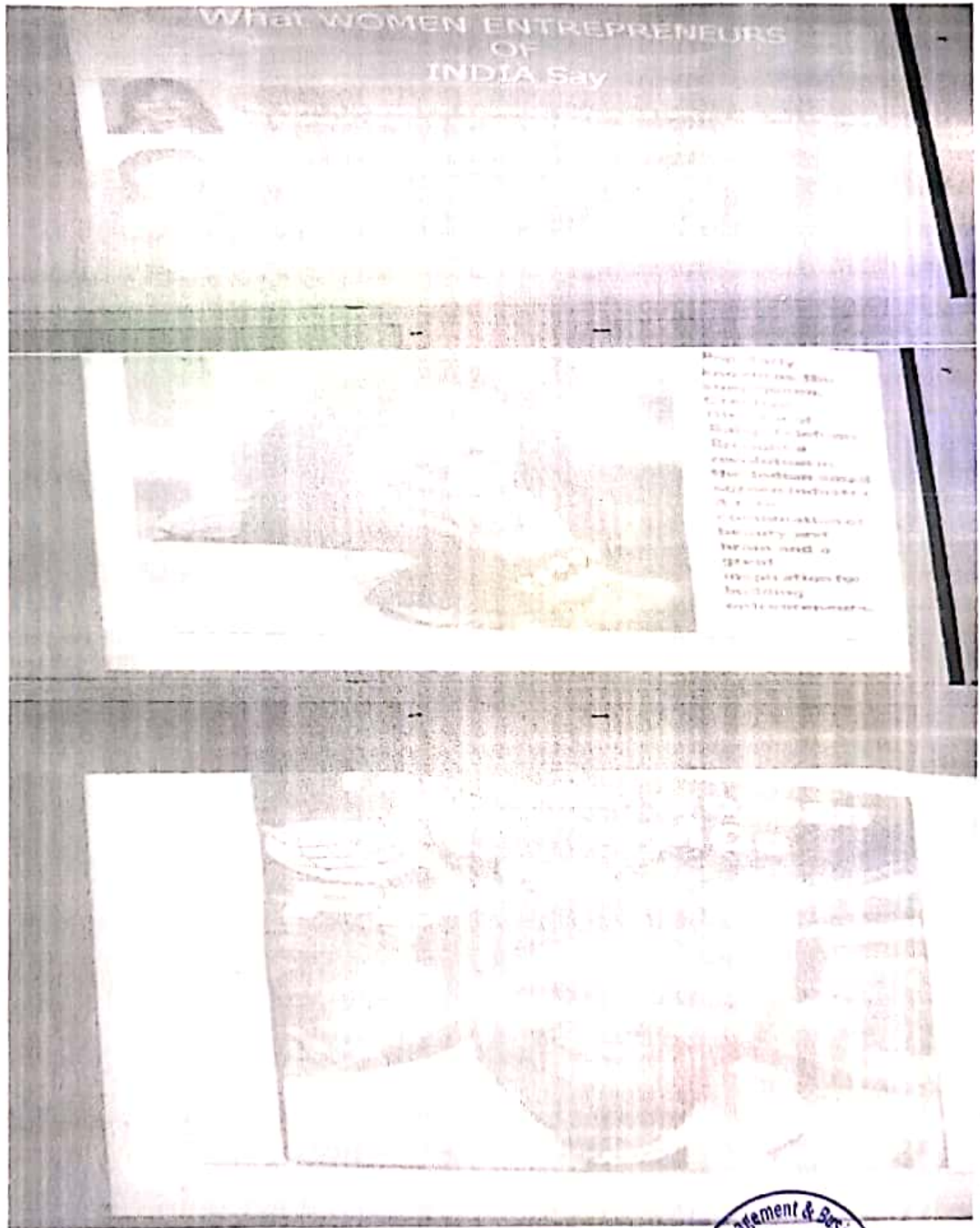




Abhinav Education Society's

Institute of Management & Business Administration

Approved by AICTE, New Delhi, Recognized by DTE (Govt. of MH) & affiliated to Savitribai Phule Pune University, Pune





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Institute of Management & Business Administration

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Date: 04/03/2020

Students Notice

All the MBA female students hereby inform that AES's Institute of Management & Business Administration is organize One day workshop on "Women Entrepreneurship Development Program" which will be held in the presence of Dr. Kirti gulati, Pune on 08th March 2020 in the institute seminar hall at 10.00 am onward.

Best regards,

Dr. Sangeeta Birjepatil

DIRECTOR

AES's Institute of Management &
Business Administration, Akole





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Institute of Management & Business Administration

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Student List	
Roll No.	Name of Student
201816	Kanawade Urmila Netaji
201821	Kharde Rekha Machhindra
201827	Nehe Yogita Kisan
201829	Pande Sarika Rudhakrushna
201838	Shete Akanksha Namdeo
201846	Ugale Shweta Bhaskar
201904	Bhangare Vaishali Uttam
201908	Darade Pooja Keru
201913	Ghogare Prajakta Annasaeb
201918	Malunekar Priyanka Jalindar
201920	Mohite Sonali Baban
201923	Naikwadi Sonam Shantaram
201925	Rahane Nayana Ekanath
201932	Varpe Prajakta Madan





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Online Workshop on "Entrepreneurship as a Career"

27th March 2021

Objective: The objective of this online workshop is to provide MBA students with in-depth knowledge and practical insights into entrepreneurship as a career option. It aims to equip students with the necessary skills, mindset, and resources to pursue entrepreneurial ventures, either as startup founders or as innovative leaders within established organizations.

Workshop Outline:

1. Introduction to Entrepreneurship for MBA Students.
 - Understanding the role of entrepreneurship in the business landscape.
 - Differentiating between traditional careers and entrepreneurship.
 - Exploring the potential benefits and challenges of entrepreneurial careers
2. Identifying and Evaluating Business Opportunities.
 - Techniques for identifying market gaps and innovative business ideas
 - Analyzing market trends, consumer behavior, and industry dynamics
 - Conducting comprehensive feasibility studies and market research
3. Developing an Entrepreneurial Mindset and Skills
 - Cultivating creativity, adaptability, and resilience
 - Fostering an entrepreneurial mindset within an organization
 - Developing skills in problem-solving, decision-making, and risk management
4. Marketing and Sales Strategies for Startups
 - Developing effective marketing and branding strategies
 - Leveraging digital marketing tools and social media platforms
 - Creating a sales strategy and customer acquisition plan
5. Success Stories and Lessons from Entrepreneurs
 - Guest speakers sharing their entrepreneurial experiences and insights
 - Case studies of successful startups and lessons learned



Signature

DIRECTOR
AES's Institute of Management &
Business Administration, Akole



Outcomes:

1. **Comprehensive Understanding:** Gain a comprehensive understanding of entrepreneurship as a viable career option, including its benefits, challenges, and potential rewards.
2. **Entrepreneurial Mindset:** Develop an entrepreneurial mindset characterized by creativity, innovation, adaptability, and resilience, enabling participants to approach problems and opportunities with an entrepreneurial lens.
3. **Opportunity Identification:** Learn techniques for identifying and evaluating business opportunities, recognizing market gaps, and leveraging industry trends to develop innovative business ideas.
4. **Business Planning:** Acquire the knowledge and skills to develop a robust business plan, including defining a value proposition, conducting market research, crafting a sustainable business model, and formulating growth strategies.
5. **Marketing and Sales Strategies:** Develop effective marketing and branding strategies for startups, leverage digital marketing tools, and create a customer acquisition plan to drive growth and establish a strong market presence.
6. **Team Building and Leadership:** Acquire skills in attracting and retaining talent, team management, and fostering a positive organizational culture to build a strong team that can drive entrepreneurial success.
7. **Scaling and Growth Strategies:** Learn strategies for scaling a startup, expanding into new markets, managing operations, logistics, and supply chains, and establishing strategic partnerships to fuel growth.
8. **Real-Life Insights:** Hear from experienced entrepreneurs through guest speaker sessions, case studies, and success stories, gaining valuable insights into their entrepreneurial journeys and lessons learned.



Signature

DIRECTOR
AES's Institute of Management &
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One day online workshop was conducted on "Entrepreneurship as a Career" for female MBA students by Head of department Dr. Kiran Gonte on 27th March 2021. The basic aim and objectives behind this online workshop was to understanding the role of entrepreneurship in the business landscape, to differentiating between traditional careers and entrepreneurship and exploring the potential benefits and challenges of entrepreneurial careers, to identify and evaluate business opportunities, to develop an entrepreneurial mindset and skills.

Dr. Kiran Gonte had expressed his views in such a manner due to which our students were very much happy and learnt a lot about how to develop an entrepreneurial mindset and entrepreneurial thinking. He also shares his experience with the students about how to find the business opportunities in the market and how to take competitive advantage. He also explained how to develop entrepreneur thinking and share real life example of successful entrepreneurs.



DIRECTOR

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Close

Participants (18)

Search

	Dr. Kiran Gante (Host)		
	Prof. Anil Bendre (Host)		
	DebaB4ca		
	Aditya neha		
	ASHISH PULATE		
	Chaitanya Sutar		
	Kajal dhonnan		
	NAYAN KATORE		
	Rahul Deshmukh		
	rahul fodae		
	Sachin		
	Sanjay		
	Shivprasad		





Date: 25/03/2021

Students Notice

All the MBA female students hereby inform that AES's Institute of Management & Business Administration is organize One day online workshop on **"Entrepreneurship as a Career"** which will be held in the presence of **Dr. Kiran Gonte, HOD** on **27th March 2021** on zoom meeting at **10 .00 am** onward.

Best regards,

Dr. Sangeeta Birjapatil

DIRECTOR
AES's Institute of Management &
Business Administration, Akole





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Student List	
Roll No.	Name of Student
201901	Arote Nilesh Vilas
201902	Arote Umesh Dnyanoba
201903	Barate Amol Namdeo
201904	Bhangare Vaishali Uttam
201905	Bhor Ganesh Govind
201906	Borkar Sharad Laxmanrao
201907	Darade Pooja Keru
201908	Dube Pavan Bhagwat
201909	Gadekar Ishwar Nanasahab
201910	Gahire Ajay Annasaheb
201911	Gaikwad Vinod Devram
201912	Ghogare Prajakta Annasaheb
201913	Godase Roshan Lahanu
201914	Gunjal Nilesh Shivnath
201915	Gurav Prasad Chandrakant
201916	Jamadar Sameer Jafar
201917	Maniyar Juned Nisar
201918	Mohite Sonali Baban
201919	Mundada Rushikesh Rajendra
201920	Naikwade Akshay Dnyaneshwar
201921	Naikwadi Sonam Shantaram
201922	Pund Pritesh Ambadas
201923	Rahane Nayana Ekanath
201924	Salve Sanyog Subhash
201925	Shinde Mayur Bharat
201926	Sonawane Keshav Haribhau
201927	Talpade Chandrakant Deoram
201928	Thorat Pritam Appasaheb
201929	Varpe Prajka Madan
201930	Varpe Shubham Babaji
201931	Wakchaure Ankesh Machchhindra



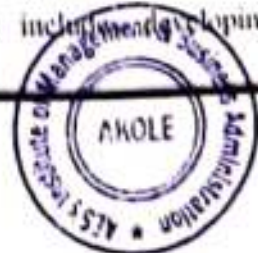


Entrepreneurship Development Program 11 January 2022

The objective of entrepreneurship development programs for management students is to cultivate and nurture an entrepreneurial mindset and skill set among aspiring managers. These programs aim to equip students with the knowledge, skills, and attitudes necessary to start their own businesses or contribute effectively to entrepreneurial ventures.

The specific objectives of programs:

- **Promoting Entrepreneurial Thinking:** Encouraging students to think creatively, identify opportunities, and develop innovative solutions to problems. The program aims to instill an entrepreneurial mindset characterized by resilience, adaptability, risk-taking, and a proactive approach to challenges.
- **Enhancing Entrepreneurial Skills:** Equipping students with the practical skills required to establish and manage a successful business. This includes skills such as business planning, financial management, marketing and sales strategies, operations management, leadership, and negotiation.
- **Fostering Business Acumen:** Developing a strong understanding of key business concepts, market dynamics, industry trends, and customer needs. Students learn to analyze market opportunities, conduct feasibility studies, and make informed decisions based on sound business principles.
- **Encouraging Innovation and Creativity:** Stimulating students' ability to generate new ideas, identify market gaps, and develop innovative products, services, or business models. The program aims to nurture a culture of creativity, problem-solving, and continuous improvement.
- **Providing Experiential Learning Opportunities:** Offering practical experiences such as business simulations, case studies, internships, and interactions with successful entrepreneurs. These opportunities allow students to apply their knowledge in real-world contexts, gain hands-on experience, and learn from the experiences of established entrepreneurs.
- **Building Networking and Collaboration Skills:** Facilitating connections between students, entrepreneurs, industry experts, and potential investors. The program aims to create a supportive ecosystem where students can build valuable relationships, access mentorship, and explore partnership opportunities.
- **Developing an Entrepreneurial Mindset within Existing Organizations:** Recognizing that not all students may start their own businesses immediately, the program also aims to foster an entrepreneurial mindset within existing organizations. This includes developing skills in



entrepreneurship, innovation management, and the ability to identify and seize opportunities within established companies.

- **Creating Awareness of Entrepreneurial Resources:** Introducing students to various support systems, such as government initiatives, funding sources, incubation centers, and business development services. Students learn how to access and leverage these resources to facilitate the establishment and growth of their ventures.

Outcomes:

1. **Increased Entrepreneurial Intent:** Students develop a strong desire and motivation to pursue entrepreneurial ventures. They gain confidence in their ability to start and manage their own businesses.
2. **Enhanced Entrepreneurial Knowledge:** Students acquire a deep understanding of key concepts and principles related to entrepreneurship, including business planning, market analysis, financial management, marketing strategies, and innovation.
3. **Improved Entrepreneurial Skills:** Students develop practical skills necessary for entrepreneurial success, such as business plan development, financial analysis, sales and marketing techniques, team management, and effective communication.
4. **Development of Business Ideas:** Students generate and refine business ideas through ideation exercises, feasibility studies, and feedback sessions. They learn to identify market opportunities, assess risks, and develop viable business models.
5. **Experiential Learning:** Students gain practical experience through internships, entrepreneurship competitions, and real-life projects. They apply their knowledge and skills in solving business challenges and learn from hands-on experiences.
6. **Entrepreneurial Mindset Development:** Students develop an entrepreneurial mindset characterized by resilience, creativity, adaptability, and a proactive approach to problem-solving. They become more comfortable with risk-taking and embracing failure as a learning opportunity.



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One day program was conducted on "Entrepreneurship Development Program" for Students by renowned Speaker Mr. Vinay Newaskar owner of M/S. Newaskar textiles from Kotul on 11th January 2022. The basic aim and objectives behind this workshop was to cultivate and nurture an entrepreneurial mindset and skill set among aspiring managers. To encourage students to think creatively, identify opportunities, and develop innovative solutions to problems. To equipping students with the practical skills required to establish and manage a successful business.

Mr. Vinay Newaskar had expressed his views in such a manner due to which our students were very much happy and learnt a lot about how to develop an entrepreneurial mindset and entrepreneurial thinking. He also shares his experience with the students about how he started his business and how he tackled business related problems.



DIRECTOR

AES's Institute of Management &
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Mr. Vinay Newaskar the Entrepreneur interacting with the Students



Signature

DIRECTOR

AES's Institute of Management & Business Administration, Akole



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Date: 06/01/2022

Students Notice

All the MBA students hereby inform that AES's Institute of Management & Business Administration is organize One day workshop on "Entrepreneurship Development Program" which will be held in the presence of Mr. Vinay Newaskar, Owner of M/S. Newaskar textiles, Kotul on 11th January 2022 in the institute seminar hall at 10 .00 am onward.

Best regards,

Dr. Sangeeta Birjapatil
DIRECTOR

AES's Institute of Management &
Business Administration, Akole





Student List	
Sr. No.	Name of Student
1	Dhumal Sagar Sanjay
2	Mayur Sopan Mundhe
3	Ekhande Ganesh Nanasaheb
4	Ghodekar Rushikesh Somnath
5	Jangidsharma Manoj Devilal
6	Naikwadi Sumit Suryabhan
7	Nawale Bhushan Gajanan
8	Sagar Suhas Sudam
9	Lahamange Shubhangi Balasaheb
10	Panhale Akanksha Navnath
11	Sabale Rushikesh Manohar
12	Thatar Monika Anil
13	Varma Pavan Ashok
14	Walke Ashwini Hanumanta
15	Zolekar Saurabha Balu
16	Ghankute Sampada Prakash
17	Kshirsagar Manoj Vilas
18	Wagh Vishwas Nanasaheb
19	Deshmukh Chetan Vasantrao
20	Irule Chandan Sunil
21	Kanawade Sudhir Dagadu
22	Korde Atul Bhaskar
23	Nawale Shreyas Sanjay
24	Aher Pradnya Dnyaneshwar





Basic Certificate Course in Rifle Shooting

January- February 2018

- Duration: 02 Months
- Monday to Friday
- Time 9.00 to 10.00 PM
- Location: Rifle Shooting Range, Nalanda Hall, Abhinav Campus.

OBJECTIVES:

Upon completion of this course the student will be able to:

1. Describe the basic fundamentals of rifle marksmanship.
2. Describe the importance of discipline and safety as they apply to rifle shooting, both in the informal and competitive situations.
3. Demonstrate the sport of rifle marksmanship

Syllabus/Curriculum:

- Basics of Rifle Shooting

Methods of Delivery

- Demonstration, Laboratory Practice

Methods of Evaluation

- Evaluation will be based on students' progress and participation

COURSE OUTCOME

1. Fine-tuning your fitness

There are many physical benefits to taking up shooting sports. Increased strength, stamina, balance, hand/eye coordination and fine motor skills are just some of the benefits.





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2. Mental processing

Some say shooting is 90% mental and 10% ability. In order to be successful, you first have to assess and control all variables such as timing, reading the wind etc. All before performing the physical skill of getting into position, pulling the trigger and following-through.

3. Focus:

Shooting sports also require you to focus on your breathing which should be slow and steady. This breathing pattern is proven to help calm individuals making them feel instantly more relaxed. This will help the students to focus on decision making process.

Evaluation: Actual Practical at Rifle shooting Range


DIRECTOR
AES's Institute of Management &
Business Administration, Akole





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Date: 13/12/2017

Students Notice

We are excited to announce that AES's Institute of Management & Business Administration is organizing basic certificate Course on "Rifle Shooting" which will be held from 1st January 2018 to 28th February 2018 in Rifle Shooting Range, Nalanda Hall, Abhinav Campus at 09.00 am to 10.00 am. Interested candidates kindly register your name with Prof. Renuka Deshmane on or before 26th January 2017.

Best regards,




Dr. P. B. Kumbhar
DIRECTOR
AES's Institute of Management &
Business Administration, Akole



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List of Registered Candidates

Sr. No	Roll No.	Name of Student	Class
1	201703	Bhalerao Suvama Navnath	FYMBA
2	201705	Bibave Swapnil Sampat	FYMBA
3	201710	Chokhande Kishor Ramdas	FYMBA
4	201711	Chokhande Sandesh Hanumanta	FYMBA
5	201712	Datkhole Prakash Shivaji	FYMBA
6	201721	Durgule Sneha Shashikumar	FYMBA
7	201722	Ghule Sujay Bhausaheb	FYMBA
8	201733	Kadlag Sushant Bharat	FYMBA
9	201740	More Kishor Maruti	FYMBA
10	201742	Naikwadi Uday Ramesh	FYMBA
11	201743	Nawale Prashant Kishor	FYMBA
12	201745	Pabalkar Kajal Shankar	FYMBA
13	201752	Sagar Sandip Dadahari	FYMBA
14	201757	Tormal Sanket Harishchandra	FYMBA
15	201601	Ambekar Sanket Suryakant	SYMBA
16	201611	Durgule Shreeja Shrikant	SYMBA
17	201612	Ghule Pranav Sanjay	SYMBA
18	201614	Gunjal Ajit Dinkar	SYMBA
19	201616	Karad Kalyani Arjun	SYMBA
20	201623	Pawar Ganesh Dattatray	SYMBA
21	201625	Punde Ashwini Ramesh	SYMBA
22	201626	Sagar Abhijit Kacharu	SYMBA
23	201628	Shete Poonam Dattatraya	SYMBA





Photos of Event





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Certificate

This is to certify that

Mr. _____

*has been successfully completed _____ total hours
of the course*

Basics of Rifle Shooting

on _____



_____ Date

_____ Physical Teacher (NIS)

_____ Authorised Signatory



Basic Certificate Course in Rifle Shooting

January- February 2019

- Duration: 02 Months
- Monday to Friday
- Time 9.00to 10.00 PM
- Location: Rifle Shooting Range, Nalanda Hall, Abhinav Campus.

OBJECTIVES:

Upon completion of this course the student will be able to:

1. Describe the basic fundamentals of rifle marksmanship.
2. Describe the importance of discipline and safety as they apply to rifle shooting, both in the informal and competitive situations.
3. Demonstrate the sport of rifle marksmanship

Course Outline:

1. Introduction to Rifle Shooting
 - Importance of firearm safety and responsible gun ownership
 - Overview of different types of rifles and their components
 - Understanding shooting ranges and range rules
2. Firearm Safety and Handling
 - Basic safety protocols when handling firearms
 - Proper grip, stance, and posture for rifle shooting
 - Clearing and handling malfunctions
3. Fundamentals of Marksmanship
 - Sight alignment and sight picture





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Trigger control and breath control

Proper body positioning and stability

4. Understanding Ballistics

Introduction to ammunition and bullet types

Factors affecting bullet trajectory, such as windage and elevation

Basics of zeroing a rifle and adjusting sights/optics

5. Shooting Techniques and Drills

Prone, kneeling, and standing shooting positions

Controlled and rapid fire drills

Engaging targets at different distances

6. Range Etiquette and Procedures

Range safety rules and protocols

Communication and coordination with range officers

Maintaining a clean and safe shooting environment

7. Shooting Accessories and Equipment

Understanding and selecting appropriate shooting accessories (slings, bipods, etc.)

Proper maintenance and cleaning of firearms

Optics and scopes: selection, zeroing, and adjustments

8. Mental Focus and Concentration

Developing focus and concentration techniques for precision shooting

Managing stress and distractions on the shooting range

Mental preparation and visualization exercises

9. Shooting Competitions and Opportunities

Introduction to shooting competitions and events





Understanding different shooting disciplines (e.g., precision rifle, 3-gun)

Resources and pathways for participation in shooting sports

10. Q&A Session and Closing Remarks

Addressing participant questions and concerns

Recap of key takeaways and next steps for MBA students interested in rifle shooting

Syllabus/Curriculum:

- Basics of Rifle Shooting

Methods of Delivery

- Demonstration, Laboratory Practice

Methods of Evaluation

- Evaluation will be based on students' progress and participation

COURSE OUTCOME

1. Fine-tuning your fitness

There are many physical benefits to taking up shooting sports. Increased strength, stamina, balance, hand/eye coordination and fine motor skills are just some of the benefits.

2. Mental processing

Some say shooting is 90% mental and 10% ability. In order to be successful, you first have to assess and control all variables such as timing, reading the wind etc. All before performing the physical skill of getting into position, pulling the trigger and following-through.

3.Focus:

Shooting sports also require you to focus on your breathing which should be slow and steady. This breathing pattern is proven to help calm individuals making them feel instantly more relaxed. This will help the students to focus on decision making process.

Evaluation: Actual Practical at Rifle shooting Range





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Date: 20/12/2018

Students Notice

We are excited to announce that AES's Institute of Management & Business Administration is organizing basic certificate Course on **"Rifle Shooting"** for MBA 1st Year students which will be held from **1st January 2019 to 28th February 2019** in Rifle Shooting Range, Nalanda Hall, Abhinav Campus at **09.00 am to 10.00 am**. Interested candidates kindly register your name with Prof. Renuka Deshmane on or before **30th January 2018**.

Best regards,

Dr. Sangeeta Birjepatil

DIRECTOR

**AES's Institute of Management &
Business Administration, Akole**



List of Registered Candidates

Sr. No.	Roll No.	Name of Student	Class
1	201802	Bhangare Amol Vitthal	FYMBA
2	201803	Bhujbal Akshay Bhausaheb	FYMBA
3	201806	Deshmukh Swapnil Bhausaheb	FYMBA
4	201807	Deshmukh Vaibhav Sunil	FYMBA
5	201808	Dhawale Shivdas Sakharan	FYMBA
6	201809	Dube Durgesh Sunil	FYMBA
7	201810	Fodase Avinash Sukdeo	FYMBA
8	201812	Jadhav Rohidas Bhimaji	FYMBA
9	201813	Kakade Prashant	FYMBA
10	201816	Kanawade Urmila Netaji	FYMBA
11	201817	Kapile Prafull Anil	FYMBA
12	201819	Katore Devendra Manohar	FYMBA
13	201822	Khatode Akshay Ganpat	FYMBA
14	201823	Kolhe Ashutosh Rajendra	FYMBA
15	201824	Kudekar Shubhandi Gangadhar	FYMBA
16	201826	Nawale Ajay Prakash	FYMBA
17	201827	Nehe Yogita Kisan	FYMBA
18	201828	Nemane Pooja Nanasaheb	FYMBA
19	201829	Pande Sarika Rudhakrushna	FYMBA
20	201830	Patil Suraj Kishor	FYMBA
21	201832	Pawar Sudhakar Bajirao	FYMBA
22	201833	Punde Priyanka Rajaram	FYMBA
23	201834	Sagar Suhas Sudam	FYMBA
24	201835	Sahane Shubham Balasaheb	FYMBA
25	201837	Sapike Chetan Ashok	FYMBA
26	201839	Shete Amol Suryabhan	FYMBA
27	201840	Shete Ashutosh Thaka	FYMBA
28	201842	Shete Vikasrao Kachru	FYMBA





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29	201844	Sonawane Avdhoot Arun	FYMBA
30	201846	Ugale Shweta Bhaskar	FYMBA





Event Photographs



Basic Certificate Course in Rifle Shooting

January- February 2020

- Duration: 02 Months
- Monday to Friday
- Time 9.00to 10.00 PM
- Location: Rifle Shooting Range, Nalanda Hall, Abhinav Campus.

OBJECTIVES:

Upon completion of this course the student will be able to:

1. Describe the basic fundamentals of rifle marksmanship.
2. Describe the importance of discipline and safety as they apply to rifle shooting, both in the informal and competitive situations.
3. Demonstrate the sport of rifle marksmanship

Course Outline:

1. Introduction to Rifle Shooting
 - Importance of firearm safety and responsible gun ownership
 - Overview of different types of rifles and their components
 - Understanding shooting ranges and range rules
2. Firearm Safety and Handling
 - Basic safety protocols when handling firearms
 - Proper grip, stance, and posture for rifle shooting
 - Clearing and handling malfunctions
3. Fundamentals of Marksmanship
 - Sight alignment and sight picture





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Trigger control and breath control

Proper body positioning and stability

4. Understanding Ballistics

Introduction to ammunition and bullet types

Factors affecting bullet trajectory, such as windage and elevation

Basics of zeroing a rifle and adjusting sights/optics

5. Shooting Techniques and Drills

Prone, kneeling, and standing shooting positions

Controlled and rapid fire drills

Engaging targets at different distances

6. Range Etiquette and Procedures

Range safety rules and protocols

Communication and coordination with range officers

Maintaining a clean and safe shooting environment

7. Shooting Accessories and Equipment

Understanding and selecting appropriate shooting accessories (slings, bipods, etc.)

Proper maintenance and cleaning of firearms

Optics and scopes: selection, zeroing, and adjustments

8. Mental Focus and Concentration

Developing focus and concentration techniques for precision shooting

Managing stress and distractions on the shooting range

Mental preparation and visualization exercises

9. Shooting Competitions and Opportunities

Introduction to shooting competitions and events



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Understanding different shooting disciplines (e.g., precision rifle, 3-gun)

Resources and pathways for participation in shooting sports

10. Q&A Session and Closing Remarks

Addressing participant questions and concerns

Recap of key takeaways and next steps for MBA students interested in rifle shooting

Syllabus/Curriculum:

- Basics of Rifle Shooting

Methods of Delivery

- Demonstration, Laboratory Practice

Methods of Evaluation

- Evaluation will be based on students' progress and participation

COURSE OUTCOME

1. Fine-tuning your fitness

There are many physical benefits to taking up shooting sports. Increased strength, stamina, balance, hand/eye coordination and fine motor skills are just some of the benefits.

2. Mental processing

Some say shooting is 90% mental and 10% ability. In order to be successful, you first have to assess and control all variables such as timing, reading the wind etc. All before performing the physical skill of getting into position, pulling the trigger and following-through.

3. Focus:

Shooting sports also require you to focus on your breathing which should be slow and steady. This breathing pattern is proven to help calm individuals making them feel instantly more relaxed. This will help the students to focus on decision making process.

Evaluation: Actual Practical at Rifle shooting Range



Abhinav Education Society's
Institute of Management & Business Administration

Approved by AICTE, New Delhi, Recognized by DTE (Govt. of MH) & affiliated to Savitribai Phule Pune University, Pune

Date: 21/12/2019

Students Notice

We are excited to announce that AES's Institute of Management & Business Administration is organizing basic certificate Course on **"Rifle Shooting"** for MBA 1st Year students which will be held from **1st January 2020 to 28th February 2020** in Rifle Shooting Range, Nalanda Hall, Abhinav Campus at **09.00 am to 10.00 am**. Interested candidates kindly register your name with Prof. Renuka Deshmane on or before 30th January 2019.



Best regards,

Dr. Sangeeta Birjepatil

DIRECTOR

**AES's Institute of Management &
Business Administration, Akole**



Abhinav Education Society's Institute of Management & Business Administration

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List of Registered Candidates

Sr. No.	Roll No.	Name of Student	Class
1	201901	Arote Nilesh Vilas	FYMBA
2	201902	Arote Umesh Dnyanoba	FYMBA
3	201904	Bhangare Vaishali Uttam	FYMBA
4	201905	Bhor Ganesh Govind	FYMBA
5	201906	Borkar Sharad Laxmanrao	FYMBA
6	201908	Darade Pooja Keru	FYMBA
7	201909	Dube Pavan Bhagwat	FYMBA
8	201910	Gadekar Ishwar Nanasaheb	FYMBA
9	201911	Gahire Ajay Annasaheb	FYMBA
10	201913	Ghogare Prajakta Annasaeb	FYMBA
11	201914	Godase Roshan Lahanu	FYMBA
12	201915	Gunjal Nilesh Shivnath	FYMBA
13	201916	Gurav Prasad Chandrakant	FYMBA
14	201917	Jamadar Sameer Jafar	FYMBA
15	201919	Maniyar Juned Nisar	FYMBA
16	201920	Mohite Sonali Babah	FYMBA
17	201921	Mundada Rushikesh Rajendra	FYMBA
18	201922	Naikwade Akshay Dnyaneshwar	FYMBA
19	201923	Naikwadi Sonam Shantaram	FYMBA
20	201925	Rahane Nayana Ekanath	FYMBA
21	201926	Sable Sanket Dattatray	FYMBA
22	201927	Salve Sanyog Subhasah	FYMBA
23	201929	Sonawane Keshav Haribhau	FYMBA
24	201934	Wakchaure Ankesh M.	FYMBA



Abhinav Patel

DIRECTOR

AES's Institute of Management &
Business Administration, Akole

Abhinav Education Society's
Institute of Management & Business Administration

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Event Photographs



GPS Map Camera



Google

Akole, Maharashtra, India

Abhinav Education Society's Institute of Management and
Business Administration Akole , Akole, Maharashtra 422601, India

Lat N 19° 31' 41.6892"

Long E 74° 0' 5.0796"

15/01/20 05:06 PM GMT +05:30



GPS Map Camera

Akole, Maharashtra, India

Abhinav Education Society's Institute of Management and
Business Administration Akole , Akole, Maharashtra 422601, India

Lat N 19° 31' 41.6892"

Long E 74° 0' 5.0796"

16/12/19 05:04 PM GMT +05:30



Basic Certificate Course in Rifle Shooting

January- February 2022

- Duration: 02 Months
- Monday to Friday
- Time 9.00 to 10.00 PM
- Location: Rifle Shooting Range, Nalanda Hall, Abhinav Campus.

OBJECTIVES:

Upon completion of this course the student will be able to:

1. Describe the basic fundamentals of rifle marksmanship.
2. Describe the importance of discipline and safety as they apply to rifle shooting, both in the informal and competitive situations.
3. Demonstrate the sport of rifle marksmanship

Course Outline:

1. Introduction to Rifle Shooting

Importance of firearm safety and responsible gun ownership

Overview of different types of rifles and their components

Understanding shooting ranges and range rules

2. Firearm Safety and Handling

Basic safety protocols when handling firearms

Proper grip, stance, and posture for rifle shooting

Clearing and handling malfunctions

3. Fundamentals of Marksmanship

Sight alignment and sight picture





Trigger control and breath control

Proper body positioning and stability

4. Understanding Ballistics

Introduction to ammunition and bullet types

Factors affecting bullet trajectory, such as windage and elevation

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Evaluation: Actual Practical at Rifle shooting Range



Signature

DIRECTOR
AES's Institute of Management &
Business Administration, Akole

Abhinav Education Society's
Institute of Management & Business Administration

Approved by AICTE, New Delhi, Recognized by DTE (Govt. of MH) & affiliated to Swami Vivekananda University, Pune

Date: 24/11/2021

Students Notice

We are excited to announce that AES's Institute of Management & Business Administration is organizing basic certificate Course on "Rifle Shooting" which will be held from 1st January 2022 to 28th February 2022 in Rifle Shooting Range, Halanda Hall, Abhinav Campus at 09.00 am to 10.00 am. Interested candidates kindly register your name with Dr. Anil Bendre on or before 28th January 2021.

Best regards,



Dr. Sangata Bhalgath

[Signature]
DIRECTOR

AES's Institute of Management &
Business Administration, Pune

List of Registered Candidates

Institute of Management & Business Administration

Approved by AICTE, New Delhi, Recognized by DTE (Govt. of MH) & affiliated to Savitribai Phule Pune University, Pune

Sr. No.	Roll No.	Name of Student	Class
1	202101	Abhale Gitanjali Radhakisan	FYMBA
2	202102	Abhale Shubham Vasant	FYMBA
3	202104	Benke Rushikesh Arvind	FYMBA
4	202105	Bhutambare Kisan Subhash	FYMBA
5	202109	Chinke Saiprasad Manik	FYMBA
6	202110	Dere Dhanashree Vijay	FYMBA
7	202111	Deshmukh Rahul Ravsaheb	FYMBA
8	202112	Dudhal Omkar Rajendra	FYMBA
9	202117	Hase Vijay Shivaji	FYMBA
10	202125	Khemnar Kalyani Gangadhar	FYMBA
11	202126	Kolhe Subham Rajendra	FYMBA
12	202127	Landge Darshan Suresh	FYMBA
13	202128	Lokhande Pratima Shivaji	FYMBA
14	202133	Naikwadi Prajakta Sunil	FYMBA
15	202134	Naikwadi Sachin Narayan	FYMBA
16	202135	Naikwadi Shamli Sunil	FYMBA
17	202139	Nawale Rushikesh Arun	FYMBA
18	202141	Pathave Sagar Ramath	FYMBA
19	202142	Pathave Usha Pandurang	FYMBA
20	202143	Pawar Gaurav Prakash	FYMBA
21	202144	Pawar Sameer Prakash	FYMBA
22	202145	Pulate Rushikesh Vinayak	FYMBA
23	202146	Rathod Sachin Nathu	FYMBA
24	202147	Raul Sanjay Ashok	FYMBA
25	202148	Sapike Bhushan Ashok	FYMBA
26	202149	Shaikh Akib Ansar	FYMBA
27	202154	Shinde Hiranman Ashok	FYMBA
28	202157	Shinde Sankalp Kisan	FYMBA
29	202158	Sonawane Viayak Bhaskar	FYMBA





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30	202150	Thakare Nikhil Vilas	FYBBA
31	202160	Varpe Vaibhav Babasaheb	FYBBA

Sr. No.	Name of Student	Class
1	Dhumal Sagar Sanjay	SYBBA
2	Mayur Sohan Mundhe	SYBBA
3	Naikwadi Sumit Suryabhan	SYBBA
4	Nawale Bhushan Gajanan	SYBBA
5	Sagar Subhas Sudam	SYBBA
6	Panhale Akanksha Navnath	SYBBA
7	Sabale Rushikesh Manohar	SYBBA
8	Thatar Monika Anil	SYBBA
9	Kshirsagar Manoj Vilas	SYBBA
10	Deshmukh Chetan Vasantrao	SYBBA
11	Irule Chandan Sunil	SYBBA
12	Kanawade Sudhir Dagadu	SYBBA
13	Korde Atul Bhaskar	SYBBA
14	Nawale Shreyas Sanjay	SYBBA



